

In today's business environment it is those organisations that can rapidly adapt and adopt to meet customer demand that will be successful. This need for flexibility means that the business is dictating what technology is needed and when they need it. The IT department must be in a position to meet these demands.

Without appropriate and up-to-date technologies, meeting these day-to-day challenges can be slow and costly. In an environment where IT departments are continually being asked to do more with less, this is unsustainable.

### *What this means to you*

Organisations of all sizes continually have to make technology-based decisions and plans. With technology changing rapidly, many organisations do not have sufficient skills in house to ensure they are maximising the potential cost saving and efficiency benefits.

Because we are constantly dealing with a wide range of technologies across a wide range of customers and business issues, our consultants have the skills to help you make the right technology decisions. The HiberniaEvros Technology Advisory Service provides a range of services that will ensure you have direct access to these skills, through three specific services.

## **Infrastructure Review**

### *Keeping your infrastructure delivering*

The reality in many IT organisations is that so much time is spent on urgent issues that there is little time to sit back and ensure that what you are doing is the most appropriate now and into the future.

In this type of fire fighting environment, it is not uncommon for quick fix solutions to be provided and, eventually, become a permanent fixture in the IT infrastructure. These are often based on different technologies and can bring with them extra cost of maintenance and even potential instability.

Even if a sound and sensible long term plan or strategy is in place, this can easily become forgotten with personnel changes. For such a strategy to continue to be effective it needs to be regularly reviewed, challenged and updated to ensure it reflects both current technology and business needs & restraints. In reality this rarely happens with the result that decisions made in good faith are done so based on out of date information.

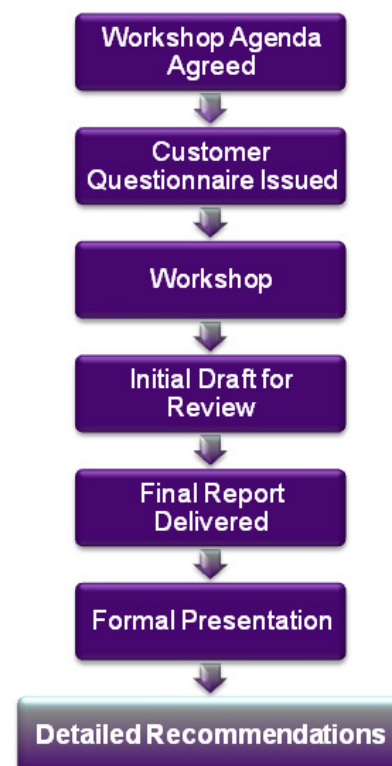
The Infrastructure Review is designed to help you ensure that the technology infrastructure you have in place is the most cost effective, efficient and reliable solution to meet the needs of the business.

The key customer involvement is in a workshop with all key decision makers. The process illustrated here. We will help you identify issues and produce a clear report that will outline possible solutions to these issues:

Typical questions answered in a review could include:

- Am I heading down a technology dead end?
- Do I have the flexibility to meet rapidly changing business demands, within my existing budget?
- How can I continue to offer more with a reducing budget?
- Am I getting the full value from my investment in ICT?
- How can I increase service reliability?
- How can I reduce the running costs of my infrastructure?

...and many more



## Technology Validation

*If you can identify a problem, we can identify a solution*

However well an ICT infrastructure is performing, there is usually some element that may not be performing as well as the rest – the one that attracts most complaints or gives you the most headaches.

Once you have identified the problem, we will assign a highly skilled consultant with relevant skills to help you identify a solution.

After assessing the problem and identifying the root cause, our consultant will research the best solution and provide guidance as to how it could be best implemented. All our advice will be totally independent, impartial and without obligation.

### ***Do any of these sound familiar?***

- My backups keep failing
- The network gets unbearably slow at certain times of the day
- Users keep complaining they are losing files around the network
- We spend all day resetting passwords – there must be a better way
- People will insist on saving business critical files to their local drive with no backup
- There have been an awful lot of viruses getting through recently
- I need to reduce the amount of servers we are managing

If you are facing these or similar issues, we will be able to help.

## Tender and Procurement Advisory Services

*Helping you make the right decisions*

With technologies continually evolving and the pressures on corporate infrastructure to deliver security, stability and resilience increasing, it is imperative that your procurement process involves the best technical advice and support possible.

Our consultants have extensive experience of architecting ICT infrastructures as well as troubleshooting existing architectures and designs, so they are ideally placed to help you throughout your tender and procurement process.

Our services can include any of the following to ensure you get the highest quality solution that is right for you:

- Defining technical requirements before procurement
- Providing technical input into tender documents
- Defining selection criteria
- Reviewing tender responses
- Managing vendor selection process
- Performing technical due diligence on the solution, both before and after implementation