

- Do you have multiple support contracts?**
- Have your telecommunications costs risen?**
- Are you running different versions of the same software?**
- Are your IT staff spending all their time fixing urgent problems?**
- Do you have time to sit back and plan for the future?**
- Can you quickly meet changing demands from the business?**
- Do you have several servers running different applications?**
- Do you have regular performance or downtime issues?**
- Have you recently merged or reorganised your business?**

If you can answer **yes** to any of these questions, the chances are that you can make some improvements in your infrastructure and deliver real savings to the organisation:

It's all about controlling costs

In today's challenging business environment, when all costs are being scrutinised like never before, it is imperative that your ICT infrastructure is fully optimised to ensure you are maximising the return on your technology investment.

Costs associated with ICT generally fall into six categories – some of which are easier to quantify than others:

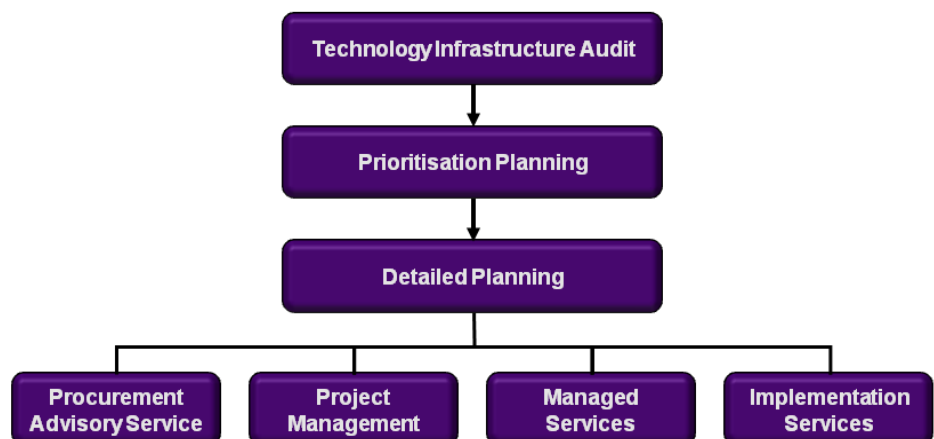
- Cost of acquiring hardware and software
- Operational Costs
- Support & Maintenance costs
- Costs of answering user queries, issues, complaints etc
- Additional costs incurred by the business directly related to inefficiencies in IT provision
- Costs relating to downtime, security issues etc

Most organisations will have some scope to reduce costs in at least one of these categories.

The HiberniaEvros Infrastructure Optimisation Service provides you with the experience and expertise to help you implement changes that will deliver real cost and efficiency improvements to your IT operations. We bring an informed, impartial, external viewpoint to this process that provides a level of objectivity not always possible from internal staff who are too busy dealing with the day to day business of providing a service to spare any time thinking about how the infrastructure could be improved.

The Infrastructure Optimisation Service comprises a three-step process that identifies improvements and helps you to plan and prioritise any changes that have been identified.

We can then, if required, provide several complementary services that provide all you need to ensure the changes are professionally implemented.



Review and Planning

Infrastructure Optimisation Audit

After conducting a thorough review of your entire infrastructure and assessing the operational needs of your business, our skilled consultants will produce a detailed report outlining your options and the benefits these will bring.

Prioritisation Planning

To help you deliver the greatest value to your business as quickly as possible, we will help to assign priorities to our recommendations.

Detailed Planning

If required, we will be able to design optimum solutions in all of the areas we identify. This can include architecting new infrastructure solutions, product recommendations and process & operational recommendations.

Procurement and Implementation

Procurement Advisory Services

Some recommendations will involve procuring solutions from other suppliers. We can help you throughout this process from writing the tender documents all the way to selecting a vendor.

Project Management

The activities that result from an audit typically form a series of projects – many of which could be dependent on the successful completion of others. We can provide full programme and project management services to ensure these deliver the results you need.

Managed Services

Many organisations derive operational and cost benefits from the outsourcing of various activities. HiberniaEvros has an extensive Managed Services division that offers a range of solutions to its customers. We can devise a unique service around your specific requirements as identified in the audit.

Implementation Services

The HiberniaEvros Technology Consulting group can offer a range of implementation services to address specific technology requirements should you prefer to deal with just one supplier.

Where can savings come from?

The exact source of savings will vary depending on your specific needs and circumstances, but typical areas could include

- Consolidation of IT infrastructure
- Virtualisation (Server, Application, Desktop)
- Rationalisation of suppliers and service providers
- Standardising on specific hardware to reduce maintenance and support costs
- Implementing a unified communications infrastructure
- Outsourcing of operations
- Streamlining support operations

HiberniaEvros – your IT Cost Optimisation Partner

We have worked with organisations of all kinds and sizes using the latest technologies and approaches to deliver real savings and efficiencies. We can use these skills to provide the most informed and practical advice.

HiberniaEvros has a true customer-first, vendor neutral approach. This means that we will only recommend solutions that are right for you – not just those that are our favourites. Similarly, if your infrastructure is fully optimised and there is no scope for further improvement– we will be totally honest and tell you that.