

## About HiberniaEvros

Hibernia Evros is an IT solutions and services company specialising in the design, supply, implementation and support of mission critical ICT infrastructure.

Offering the highest levels of service and technical expertise, backed by over 20 years of experience, Hibernia Evros keeps over 800 Irish organisations operating effectively.

By working closely with an extensive network of partners, our Professional Services group are able to design the best solution available to meet the needs of each particular customer.

Once implemented, our Managed Services group provide a range of technical support services to ensure your technology continues to support your business.

## Working with Us

We have built our unrivalled reputation on offering the highest standards of service available in Ireland today. We have achieved this by following three simple rules in everything we do:

### Being Technically Excellent

We strive to offer the best technologies implemented and supported by the best technical practitioners working in Ireland today.

### Putting the Customer First

We take time to understand your business, so we can deliver a solution designed to suit you – not us!

### Being easy to deal with

We won't waste your time with unnecessary red tape. Instead we offer a friendly, no nonsense service.

The HiberniaEvros Technology Consulting Division comprises a team of experienced consultants who combine deep technical knowledge and experience with an intuitive understanding of the needs of modern business.

Our Technology Consultants provide in-house expertise across our extensive range of partner technologies and, where appropriate, have the highest level of accreditation and certification possible.

The Technology Consulting Division provides technical leadership within HiberniaEvros and work with their colleagues across the company to ensure that our customers continue to benefit from a high quality and technically excellent service.

Our consultants provide expert design and implementation services in the full range of technologies provided by Hibernia Evros. In addition, they act as trusted and impartial technical advisors to a wide range of customers throughout Ireland, helping to ensure that they benefit from the leading technologies available today.

All technical engagements are treated as stand-alone projects. We employ a pragmatic Prince 2-based approach to project management that preserves the best control and communications aspects of the methodology. However, we take care to ensure that our use of Prince 2 is proportionate with the length of the engagement to avoid overburdening the project with excessive documentation and checkpoints.

## Our extensive range of technology consulting services include:

### **ICT Strategy Development**

Our experts are experienced in assisting customers in developing and delivering ICT strategies that are designed to align technology investment with clear business objectives. We work with the customer to develop ICT strategies that are realistic and achievable and clearly mapped to ensure that all projects within the strategy realise real business value.

We bring a vendor neutral approach to the engagement so you can be sure that we will help you obtain the most appropriate strategy for you with a clearly outlined technology roadmap, thus avoiding potentially costly technology dead ends.

### **Technology Advisory Services**

Our technology advisory services include an Infrastructure Review to validate your entire infrastructure against your business requirements, specific Technology Validation to help resolve any specific technical issues you may have and Tender and Procurement Advisory Services to help you make the right purchasing decisions.

### **Data Centre Technical Services**

Our services include full supply, design, installation, configuration and support of data centre solutions. HiberniaEvros provides full end-to-end data centre solution delivery to customers wishing to build out "green-field" IT solutions to meet their business objectives.

Our partnerships with leading Data Centre providers ensures we offer our customers access to some of the most state of the art hosting facilities available in Ireland today.

We also work with customers who need to migrate existing data and services from existing environments to new hosted environments – providing full migration services.

### **High Availability Solutions**

Hibernia provides advice, design and implementation of business critical High availability environments based on end-to-end point of failure reduction design. No solution can ever be proven to deliver 100% availability and our HA design and delivery methodology is to provide customers with honest views on solution weaknesses and risk mitigation strategies that will realise maximum uptime achievable within realistic budgets.

## Virtualisation Technology Solutions

HiberniaEvros provides a wide range of Virtualisation solutions based on leading vendor technologies. Our software partnerships with VMWare, Citrix and Microsoft ensure we can provide the best solution to suit your IT environment with implementation services from highly skilled and experienced professionals. In addition, our hardware partnerships with HP and Left Hand networks enable us to provide enterprise class High Availability storage solutions with full vendor support to provide complete High Availability Virtual environments.

### Our Virtualisation Solutions include:

- Server Operating System Virtualisation Technology
- Desktop Virtualisation
- Application Virtualisation
- Hardware Virtualisation
- File Virtualisation

## Microsoft Technology Solutions

As a Microsoft Gold partner, we have proven skills and capabilities across the entire Microsoft portfolio of Operating Systems and “BackOffice” Products. This ranges from experience in architecting complex high availability solutions to managing the enterprise wide deployment of desktop operating systems.

### Our Microsoft-related solutions include:

- Active Directory Implementations and Migrations
- Microsoft Exchange Implementations and Migrations
- Microsoft High Availability solutions (e.g. Clustering solutions)
- Microsoft SQL Server Database Implementation
- Microsoft Desktop OS Deployments and upgrades
- Unified Communications / Unified Messaging Solutions

## Security Solutions

Using our expertise in a wide range of technologies, we can provide a range of security solutions to ensure your infrastructure is protected from viruses, attacks and other risks.

### Our Security Solutions include:

- Security Architecture Design
- Policy & Procedure Development
- Audits & Reviews
- Vendor solution implementation

## Tender and Procurement Advisory Services

With technologies continually evolving and the pressures on corporate infrastructure to deliver security, stability and resilience increasing, it is imperative that your procurement process involves the best technical advice and support possible.

### Our Tender and Procurement Advisory Services include:

- Defining technical requirements before procurement
- Providing technical input into tender documents
- Defining selection criteria
- Reviewing tender responses
- Managing vendor selection process
- Performing technical due diligence

## Network Solutions

Using our skills and experience, we can design and deploy a wide range of networking solutions ranging from basic LAN switching to enterprise High Availability networks and unified communications. We have extensive in house skills in technologies from suppliers such as CISCO, HP and F5 networks.

## Linux Deployments

HiberniaEvros offers design, deployment and configuration services in all major Linux platforms. We also offer advanced integration services to ensure maximum integration between disperse systems. Our solutions include integrating Linux systems into Active Directory authentication as well as data services integration allowing for easy data sharing between systems.